

# 2017 Annual Report



colorado *Corn*



# Who We Are



## **CCGA ~ Colorado Corn Growers Association**

Founded in 1979, CCGA is comprised of dues-paying members, who are politically active, focusing on policy that impacts grain corn producers and agriculture in general. CCGA is guided by a board of directors in the scope of endeavors we undertake, and often represents organizational interests and issues before the Colorado Legislature and our congressional delegation.



## **CCAC ~ Colorado Corn Administrative Committee**

Organized by the growers association in 1987, CCAC oversees how the one-penny-per-bushel assessment on grain corn produced in Colorado is spent on research, market development, outreach, education and other various endeavors.



CCAC was formed under the 1939 federal marketing act, provides the authority to establish commodity specific market orders. Under this order, Colorado statute requires first handlers – most commonly grain elevators – to collect the one-penny-per-bushel assessment. The Colorado Department of Agriculture and its commissioner provide oversight and budget approval for the organization. Similar to CCGA, representatives from districts throughout the state are elected to the CCAC board, which determines how the assessment dollars are invested.



Learn more about the work  
of both organizations at  
[www.coloradocorn.com](http://www.coloradocorn.com)



## **MARK SPONSLER**

Colorado Corn CEO

# **2017 A Reminder of Corn Producers' Resiliency and Why Our Organizations are Honored to Serve Farmers**

Whether it's hail storms, regulatory burdens, commodity prices or something else entirely, the battles farmers face are relentless at times. That seemed especially true in 2017, as many of Colorado's corn producers were impacted by devastating wildfires and blizzards this past spring, coming on top of corn prices that made the year a particularly challenging one.

In spite of those challenges, Colorado farmers responded by not only fighting to farm another day, but producing a record crop for the state, ensuring Colorado's demands for livestock feed, fuel and fiber continue to be met.

Knowing our corn producers are willing to meet challenges with such fortitude, our CCAC and CCGA board members and Colorado Corn staff consider it an honor to go to bat for the state's farmers, and use it as inspiration to take on the numerous research, market development, regulatory, outreach, education, resource management and public policy endeavors in the same manner.

The list of achievements inside this annual report is meant to give you a snapshot of the two organizations' successes during 2017, thus providing you with a better understanding of what we do, and why our work is important. And while we don't have the space to fully illustrate the resources it takes to achieve each of these successes – i.e. traveling to the state and nation's capitols; collecting data; examining the issues; spreading the word to our fellow farmers; hosting meetings; and a number of other endeavors – we hope you come away with the understanding that CCAC is wisely investing your one-penny-per-bushel assessment, and CCGA leaders are maximizing every dollar of your membership dues and sponsorships.

Working for you is a responsibility we don't take lightly, because you certainly don't take your jobs lightly, a resiliency that was on full display during 2017.



## **CHRIS WAGNER**

Longmont Farmer  
Research Action Team Chair  
Colorado Corn Administrative Committee

## **Recognition From Beyond Colorado's Borders Contributes to 2017 Research Success**

Helping our local farmers is no doubt the top priority each time the Colorado Corn Administrative Committee (CCAC) invests in its many research endeavors. But 2017 served as a reminder of how the many great things we're doing to benefit Colorado's corn growers in their quest to more efficiently produce our feed, fuel and fiber can garner plenty of recognition beyond the Centennial State's borders.

For example, the progress Colorado State University Professor Kirk Broders made researching Bacterial Leaf Streak (BLS) – thanks in large part to the investments of the CCAC – caught the attention of the Foundation for Food and Agricultural Research (FFAR). In 2017, the FFAR awarded \$148,499 to CSU to further investigate BLS. The combined funding helped Broders become one of the nation's leading researchers on Bacterial Leaf Streak, which in recent years has been causing yield losses in the western corn belt, particularly eastern Colorado.

Additionally, this summer the National Academies of Sciences, Engineering, and Medicine named 13 renowned thinkers to the executive committee of Science Breakthroughs 2030, an initiative that will identify the most compelling scientific opportunities in food and agriculture in the next decade and beyond. Among the 13 elite members selected was Colorado State University Professor of Precision Agriculture Raj Khosla – who was selected based on his research that examines the most productive, efficient, profitable and sustainable practices in food production, some of which is funded by the CCAC.

The extended recognition of the CCAC's research efforts in 2017 – which also included the High Plains Journal, a Kansas publication that reaches a multi-state region, featuring a cover story about the CCAC's research efforts – is no doubt rewarding in itself. But having partners like Dr. Broders and Dr. Khosla more connected in their national capacities, and their work gaining widespread attention, offers many benefits to the CCAC's endeavors, as the knowledge gained through their collaborations is brought back to Colorado's corn fields. It's one of the many ways that Colorado corn farmers' one-penny-per-bushel assessment dollars are being maximized, and we're continually exploring new ways to leverage resources with various entities in the CCAC's important research endeavors.



## RESEARCH

### The Colorado Corn Administrative Committee's 2017 Investments in Research

- **\$48,249** to Colorado State University's John McKay, to fund various local efforts needed for including Colorado in a national collaborative project, aimed at identifying the specific genes that cause elite hybrids to be sensitive to drought.
- **\$47,094** (\$141,282 over three years) to CSU's Raj Khosla, Robin Reich and Louis Longchamps, to research and determine the most productive, efficient, profitable and sustainable practices in irrigated corn production. In particular, this project will examine the agronomic advantages of using variable-rate and precision irrigation methods, precision-nitrogen management, and variable-seeding rates.
- **\$43,663** to CSU's Kirk Broders, to further examine the Bacterial Leaf Streak – officially reported in the U.S. in 2016 (although it had likely been present before that), with some of the most severe disease pressure observed in Colorado. The information gained from the research will be used to develop mitigation strategies and outreach and education materials.
- **\$30,000** to CSU's Todd Gaines, to lead research on the glyphosate-resistant weed Palmer amaranth (*Amaranthus palmeri*), with specific goals aimed at addressing environmental and economic sustainability, providing practical value for weed management, and addressing management issues related to biotechnology.
- **\$8,188** to CSU Extension's Joel Schneekloth, to quantify the effects of residue removal and/or tillage on winter soil moisture recharge in irrigated agriculture, as well as the impacts to irrigation requirements for the following growing season, along with other aspects of these corn-production methods.



With these endeavors, the Colorado Corn Administrative Committee has invested **nearly \$800,000 in research projects from 2011-2017.**



## **TROY SCHNEIDER**

Cope Farmer  
Market Development Action Team Chair  
Colorado Corn Administrative Committee

# **Trade Comes to the Forefront of CCAC Priorities in 2017, as Organization Continues to Pursue Opportunities in Livestock, Ethanol Markets**

The Colorado Corn Administrative Committee has a long track record of investing in the expansion and development of new and current markets. Through these investments, corn producers are able to strengthen and grow their ethanol and livestock feed markets. While these areas are the two largest buyers of grain in the U.S., another focal point, tremendously vital to our industry, and one the CCAC upped its support and involvement during 2017; is trade.

With discussions in Washington, D.C., focusing a great deal on the North American Free Trade Agreement (NAFTA) and the Trans-Pacific Partnership (TPP) in recent times, the CCAC used the opportunity to reexamine the importance of trade to Colorado's corn growers. In a survey conducted by the CCAC and Colorado Corn Growers Association, the state's corn farmers listed trade and exports as one of their top priorities.

While the vast majority of corn produced in Colorado goes to local livestock operations, CCAC and CCGA board members and Colorado's farmers see the value in supporting efforts to expand grain exports, both in terms of helping feed and fuel the world, and in strengthening markets for U.S. farmers. With the steady increase in ag trade over the years, ag exports now account for 31 percent of gross U.S. farm cash income. That being the case, the CCAC in recent years voted in favor of investing in a membership with the U.S. Grains Council (USGC) – a group that develops export markets for U.S. corn, barley, sorghum and related products. And in recent months, after discussions reiterated how important trade was to corn producers, CCAC board leaders agreed to support USGC at \$50,000. With that contribution, CCAC board leaders and Colorado Corn staff had a seat at the table with national and international players in trade this past year.

Our USGC support comes in addition to our continued contributions to the U.S. Meat Export Federation, and other livestock, trade, and ethanol projects. It's our belief that through these investments (listed on the next page) we're wisely investing corn producers' one-penny-per-bushel in ways that support the values of Colorado farmers, develop new economic opportunities, and also help solidify grain corn's foothold in existing markets. And that's precisely what we're here to do.



## MARKET DEVELOPMENT



### CCAC's 2017 Investments in Market Development

- **\$50,000** toward a membership with the U.S. Grains Council, which develops export markets for U.S. barley, corn, grain sorghum and related products, including ethanol and distiller's dried grains with solubles (DDGS).
- **\$35,000** annually to NASCAR for national ethanol promotion efforts (over \$200,000 in recent years).
- **\$20,000** annually to the All-American Beef Battalion, a volunteer organization that provides steak dinners to U.S. troops and their families (\$125,000 total in recent years).
- **\$15,000** annually to the U.S. Meat Export Federation for overseas projects aimed at growth potential for meat exports. (\$84,000 total in recent years).
- **\$15,000** (\$45,000 over three years) toward matching funds on a USDA grant aimed at bringing additional higher-blend ethanol pumps to Colorado fuel stations.
- **\$5,000** to the University of Colorado-Denver's Formula SAE Racing Team, which is a group of 10 engineering students at CU-Denver who designed and built a car that ran on E85 and competed in an international SAE race.
- **\$5,000** invested in an annual membership with the U.S. Farmers and Ranchers Alliance, which consists of nearly 100 producer-led organizations and ag partners, which works to engage in dialogue with consumers.



With these endeavors, the Colorado Corn Administrative Committee has invested **more than \$900,000 in market development projects from 2011-2017.**



## **ROD HAHN**

Yuma Farmer  
Education and Outreach Advisory Committee Member  
Colorado Corn Administrative Committee

## **Next Generation at the Heart of CCAC's Communication, Outreach and Education Endeavors**

So often in recapping the CCAC's list of annual accomplishments, the summary is dedicated to the organization's efforts to inform the general public, media, lawmakers and others. And understandably so, as those efforts play a vital role in the ultimate success of the organization. In this year's annual report, however, the emphasis is on how much of our efforts benefit the next generation.

Once again, CCAC distributed funds to FFA chapters around the state as part of its Colorado Corn FFA Grant Program, which assists FFA chapters on projects that lack funding in their school's budget. Adding to its support of other youth-focused projects, the CCAC began its FFA grants in 2013, awarding a \$5,000 grant to the winner during the first year, and all together has contributed nearly \$30,000 to FFA chapters through this program.

CCAC supported a variety of other youth-focused efforts this year including \$3,500 in 4-H grants; sponsorship of FFA proficiency awards at the Colorado FFA State Convention; and \$1,500 to CSU Extension's AgFest. CCAC staff members teamed up with the Colorado Foundation for Agriculture, as Colorado Corn CEO Mark Sponsler and Colorado Corn Executive Coordinator Ann Cross were among the presentors for Ag in the Classroom's Summer Teacher's Institute. Colorado Corn staff took part in the "real-world conversations" presentation as part of a Colorado Young Farmers Education Association event at the Colorado Farm Show. Ann also assisted with conferences for young women in agriculture, such as the 2017 Aspire to Grow conference, and hosted tours and "influencer-dinner" discussions. Among other endeavors, Colorado Corn Market Development and Member Services Director, Melissa Walter, continued her efforts targeted at youth and ag-education. She helped host and present at "From Our Lands to Your Hands," the children's water festival, working with the CSU Ag Adventures group and others.

The youth and educators who attend these programs not only represent our future, they represent some of the brightest and hardest-working young people! It's a pleasure to assist them and their impactful projects, in any way possible. Undoubtedly, the Colorado Corn FFA Grant Program represents a worthy investment, and exemplifies the principles of collaboration and leveraging resources.



## COMMUNICATIONS EDUCATION • OUTREACH

### The Colorado Corn Administrative Committee and Colorado Corn Growers Association 2017 Communications, Education, and Outreach Highlights

- Continued presence at events around the region included: Pedal the Plains, Colorado Farm Show, National Western Stock Show, the Colorado State Fair, and many others.
- CCAC and CCGA participated in a number of outreach efforts with Colorado Department of Agriculture's "Colorado Proud" effort, which promotes the food and agricultural products produced in our state. CCGA President, Dave Eckhardt was highlighted several times in the "Faces of Agriculture" posts on social media, while CCGA Vice President, Jeff Self was among the Colorado farmers and ranchers who sat on a panel to talk with the media in Colorado Springs about the importance of agriculture.
- The CCAC and CCGA continued to increase their radio presence, and saw continued growth of the "Kernels" e-newsletter. The organizations' print newsletter expanded; saw continued expansion with the distribution of press releases, monthly columns, guest editorials; and continued social media growth, as total Facebook and Twitter followers have tripled in recent years.
- Colorado Corn Market Development Director, Melissa Walter and CEO, Mark Sponsler helped bring together biofuels experts and trade school mechanics instructors from across the state to dispell the myths surrounding ethanol.
- CCGA President, Dave Eckhardt answered questions about production agriculture with regards to GMO's following a screening of the documentary, "Food Evolution," at the University of Northern Colorado in Greeley. Eric Brown, Colorado Corn Communications Director, was also in attendance helping the Greeley Chamber of Commerce's Ag Committee host the event.
- Guest editorials by CCAC President, Mike Lefever and CEO, Mark Sponsler drew attention to how farmers, corn and ethanol have long played a role in the state's environmental progress and how they are committed to doing their part in the future as well. Articles appeared in a number of publications around the state, including daily newspapers like *The Colorado Springs Gazette*, *The Boulder Daily Camera* and *The Longmont Times-Call* among others. They also appeared in widely distributed agriculture magazines like *The High Plains Journal* and *The Fence Post*.
- Executive Coordinator, Ann Cross became a certified facilitator for Annie's Project; an educational program dedicated to strengthening women's roles in modern farm and ranch enterprises. Ann continues to lead successful consumer events as the state's Coordinator for CommonGround.



## **MIKE LEFEVER**

Longmont Farmer  
Market Development Action Team Chair  
Colorado Corn Administrative Committee

## **Colorado Corn Looks to Continue Legacy of Charlie Bartlett in Water Discussions, Resource Endeavors**

Production resources might be one of the most overlooked aspects of what we do at Colorado Corn. It often feels like a combination of many of our focus areas, such as:

- Research, as we aim to help producers use their resources more efficiently;
- Education, in how we connect corn farmers with the many opportunities and programs available to help them grow their businesses and improve their margins; and
- Regulatory affairs, in the way we work with regulatory agencies and educate them about production agriculture, to represent the needs of producers.

Charlie Bartlett – a long-time friend of the two Colorado Corn organizations, and past president of the Colorado Corn Administrative Committee was passionate about production resources. While Charlie had a hand in a number of endeavors over the years, resource management was the focus area where he helped us make far-reaching impacts. Charlie served as both the CCGA's and CCAC's representative to the Colorado Agricultural Water Alliance (CAWA), where he earned the respect of that coalition of ag and water experts, and served as chair. In that capacity, he helped lead the drafting of CAWA's input for the comprehensive Colorado Water Plan, which was created to serve as a guide for water policy and other critical decisions in our state for years to come.

Our Colorado Corn organizations could not have asked for a more thoughtful leader than that of Charlie Bartlett to take the reins during those critical discussions. Charlie farmed his family's ground near Merino and not only brought hands-on experience in farming and water management, but demonstrated a patient foresight and the ability to pull people together for a larger purpose. Charlie's role in helping craft the Colorado Water Plan, along with his brand of servant leadership and thoughtful engagement left a lasting impact on our two organizations.

CCAC and CCGA board members and Colorado Corn staff continue to be involved in the follow-up and implementation dialogue. As part of our CAWA involvement, CCGA President, Dave Eckhardt hosted tours of his farm to provide insight into the vital role water plays on the area's farms and ranches and its economic importance to the region.



## RESOURCE MANAGEMENT

### Colorado Corn's 2017 Resource Management Efforts

- We continued our Colorado Farm Stewardship Award to honor producers taking their environmental stewardship efforts to new heights.
- On multiple occasions, Colorado Corn CEO, Mark Sponsler and CCAC board member, Kenny Helling showcased to local, state and federal officials the ag industry's efforts to enhance air quality – specifically its efforts to protect Rocky Mountain National Park through the Early Warning System.
- We assisted the Colorado Energy Office in educating farmers about the Dairy and Irrigation Efficiency Program, which offers free energy audits and assists producers in selecting and implementing cost-effective improvements that reduce energy use, environmental impacts and operating costs.
- We teamed up with Colorado State University and various groups on the South Platte Ag Nutrient Committee, working to identify best-management practices in crop production, and educating various audiences about their impacts.
- We worked with Colorado State University's Rural Energy Center to help inform producers about the Solar and Wind Assessment for Pivots (SWAP) project, which offers free solar and wind energy assessments for producers with center-pivot sprinklers.
- CCAC took part in a number of events and state groups including the Climate Smart Ag Conference with Vilsack, the CSU Crops Testing Program's first Corn Field Day in Yuma County, the 2017 Corn College in Wray, the annual field day hosted by the USDA ARS Central Great Plains Research Station in Akron, Colorado Water Conservation Board (CWCB) technical advisory group (TAG) meetings, Colorado Water Quality Control Commission, Colorado Extension Advisory Council (CEAC) meeting, Colorado State University, Colorado Water Congress, President's Agricultural Advisory Council
- Colorado Corn CEO, Mark Sponsler attended a meeting of the NCGA Corn Productivity and Quality Action Team in Tampa Bay, Fla., where the group discussed a recent sustainability survey, the National Phenotyping Initiative, new corn uses, and looking ahead to the 2018 Corn Utilization and Technology Conference, along with touching on a number of other issues.





## **KENNY HELLING**

Idalia Farmer  
Regulatory Affairs Taskforce Chair  
Colorado Corn Growers Association

## **Reg 85**

Across Colorado, a number of farmers and ranchers are using state of the art practices to help keep unhealthy nutrients out of the state's waters. These forward thinking producers believe the best way to reach their peers is through education, not regulation. Their stories have been collected and can be viewed online.

[Colorado Ag Water Quality](#) is an outreach project produced by Colorado State University Extension with funding from the Colorado Department of Public Health & Environment. This online resource is especially for Colorado farmers and ranchers and includes, useful videos, a factsheet, and publications on issues surrounding agricultural nutrient pollution.

In Colorado and across the United States, agriculture is being identified as one source of nutrient pollution. Excess nitrogen and phosphorus has the potential to run off farmlands via extreme weather events and accumulate in waterways, causing water quality issues such as algal blooms, fish kills, and contaminated drinking water supplies.

Colorado Regulation 85 currently addresses nutrient pollution from agriculture and other nonpoint sources by encouraging the adoption of best management practices. Regulation 85 sets a 2022 deadline for evaluation of a voluntary approach for reducing nutrient pollution in surface waterways. Additional regulations may be considered, depending on the success of voluntary efforts.

"Now is the time for us to be active and fully engaged in this critical conversation," said Colorado Corn Growers Association President Dave Eckhardt, who grows corn, sugar beets, onions, dry beans and wheat in Weld County. "Many farmers and ranchers are already using some of the latest-and-greatest agricultural technologies and best-management practices to produce the world's food, fuel and fiber in the most sustainable ways possible. However, in order to preserve agriculture's non-regulated status, we have to figure out how to quantify the progress we've made over recent decades in terms of managing the entire land-water-nutrient picture, and also share that data to show how we achieved these successes. It typically requires capital to make significant changes to farming and ranching operations, so discovering and sharing ways to lower economic hurdles and allow more producers to implement best-management practices would be incredibly valuable."



## REGULATORY AFFAIRS

### Colorado Corn Growers Association 2017 Regulatory Affairs Efforts

- We took part in outreach efforts in Denver, particularly Ag Day at the Capitol, hosted by Colorado Ag Council – made up of Colorado Corn and other state ag organizations. The event – attended by 1100 people each year, including the governor and state lawmakers – celebrates our farmers, ranchers and agribusinesses, and includes the teaming up of chefs, lawmakers and others in a cook-off competition featuring Colorado-grown foods.
- We also hosted Colorado Corn’s Legislative Lunch near the Capitol, which allows our staff and farmer/board members to discuss issues in the industry, and for lawmakers to learn more about agriculture.
- We took part in discussions with federal officials surrounding ethanol and the Renewable Fuel Standard (RFS) and the positive impacts both have had on farmers, rural economies and the environment. These efforts, along with other groups speaking up, helped set higher RFS levels in 2015 compared to what the EPA proposed earlier.
- Colorado Corn CEO Mark Sponsler and Colorado Corn board members Mike Lefever and Rod Hahn made a summer trip to Washington, D.C., making visits to the Hill.
- We took part in meetings with federal lawmakers and officials, discussing how water is used on farms, demonstrating how regulations, like the Waters of the U.S. (WOTUS) rule, can impact producers.
- Explained to lawmakers the importance of crop insurance and how it impacts producers, particularly how cuts to programs, like the cuts included in a proposed budget package, might impact farming operations.
- Provided educational input on a number of other issues throughout the year, including:
  - China and biotechnology
  - Federal food labeling
  - EPA’s efforts to combat rootworm
  - Trade Promotion Authority
  - The Trans-Pacific Partnership (TPP)
  - Waters of the U.S. (WOTUS)





## **DAVE CURE**

Stratton Farmer  
Public Policy Committee Chair  
Colorado Corn Growers Association

## **Farm Bill Discussions**

Colorado Corn Growers Association (CCGA) and its Public Policy Committee continue to take a leading role to address the needs of farmers at the state and national level. Throughout the year, a number of occasions arose where growers, board members, and staff represented the needs and concerns of the state's corn producers and handlers. A few highlights are outlined below; others are listed on the adjacent page.

On the cusp of the next farm bill, staff, board, and committee members met with Senators and Representatives around the country and close to home. Colorado Corn representatives were at the first Farm Bill hearing in Manhattan, Kansas with the Senate Agriculture Committee Chairman Pat Roberts and Ranking Member Debbie Stabenow. In Washington D.C. and as a member of the Southwest Council of Agribusiness (SWCA), CCGA representatives were able to provide boots-on-the-ground perspective on ag policy, with special attention given to provisions for the Farm Bill. Testimony was given at a Farm Bill hearing in San Angelo, Texas and CCGA also participated in similar discussions in Dallas.

Closer to home, Senator Bennet held listening sessions at CCGA President Dave Eckhardt's farm in LaSalle, and past CCGA President Byron Weathers' farm in Yuma. Before the district meetings, members were asked to complete a survey so the association could understand what growers wanted to see in the new farm bill. These surveys, along with the face to face interactions in each district, were vitally important to establishing the industry's policy priorities. CCGA and CCAC leaders will present what members want at Corn Congress in February and continue to convey the industry's needs to lawmakers in the coming year as a new Farm Bill is established.

Hours of phone calls, data collection, examining the issues, conversations with delegates and local and federal officials, coordinating with National Corn Growers Association and Southwest Council of Agribusiness and others, spreading the word to our peers through electronic and print communications; hosting meetings and other resources are vital to fulfilling the growing need for a collective voice in the policy and rule making process pertaining to agriculture. A special thanks to the many dues paying members and sponsors. Without your involvement and support, it would be impossible to achieve one-tenth of our success.



## CCGA & PUBLIC POLICY



### The Colorado Corn Growers Association's 2017 Public Policy Highlights

- CCGA board, staff, members and other ag-industry representatives made comments in a meeting with EPA Administrator Scott Pruitt regarding the rescind and replacement of the EPA's 2015 Waters of the U.S. (WOTUS) rule.
- Along with CCAC's educational and promotion efforts, CCGA took a number of political routes to go to bat for the RFS and ethanol, providing comments and push back on the EPA's intent to disrupt RFS.
- CCGA signed onto a letter opposing budget cuts to MAP, FMD along with others from the ag industry.
- Dave Eckhardt, CCGA President, attended roundtable discussions with Sen. Bennet focused on ag issues including immigration and labor.
- Farm Bill, water storage, ethanol, immigration and labor were also addressed at a roundtable discussion with Rep. Ken Buck, hosted by Colorado Corn. Several board members and staff were present.
- Comments on the EPA's Notice of Data Availability were made by CEO Mark Sponsler and CCGA President Dave Eckhardt. The proposal would have restricted use of chlorpyrifos. EPA denied the petition.

CCGA supported the following State Amendments:

- HB17-1282 Rural Veterinary Education Loan Repayment Program
- HB-1190 Limited Applicability of St. Jude's Co. Water Case
- HB17-1219 Extend Colorado Water Conservation Board Fallowing and Leasing Pilot Program
- HB17-1061 Modify Definition of Commercial Vehicle
- HB17-036 Appellate Process Concerning Groundwater Decisions

CCGA opposed the following State Amendment:

- HB17-1234 Beef Country of Origin Retail Placard

# CCAC REVENUE & EXPENSES



## MIKE LEFEVER

Longmont Farmer,  
President - Colorado Corn Administrative Committee

“Investing your one-penny-per-bushel check-off dollars is a responsibility we don’t take lightly. Every time these dollars are invested, it is only done so after thoughtful discussion and a thorough examination of what’s best for all corn producers in Colorado.”

### Colorado Corn Administrative Committee

Oct 1, 2016 - Sept 30, 2017  
Unaudited

#### CCAC REVENUES FYE 2017

NET Assessment Revenue	\$ 1,203,227
Interest Income	\$ 6,475
Rental Income	\$ 67,140
CCGA Memorandum of Agreement	\$ 46,103
Other Income	\$ 82
<b>TOTAL CCAC REVENUES</b>	<b>\$ 1,323,026</b>

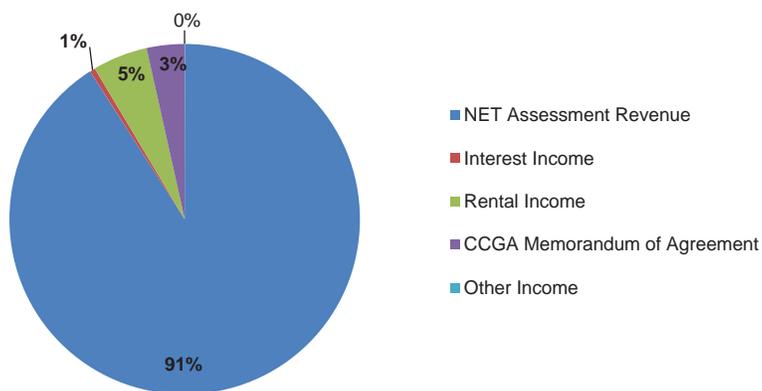
#### CCAC EXPENSES FYE 2017

Board Meetings & Board Travel	\$ 22,185
Building & Property	\$ 33,366
CCGA Memorandum of Agreement	\$ 61,862
CommonGround	\$ 13,262
Human Resources	\$ 366,158
Market Development	\$ 98,259
NCGA Program Support	\$ 88,000
Office & Administrative	\$ 45,736
Outreach	\$ 75,946
Professional Services	\$ 38,863
Regulatory Affairs	\$ 13,000
Research	\$ 188,647
Resource Management	\$ 8,262
Staff Travel	\$ 14,671
<b>TOTAL CCAC EXPENSES</b>	<b>\$ 1,068,217</b>

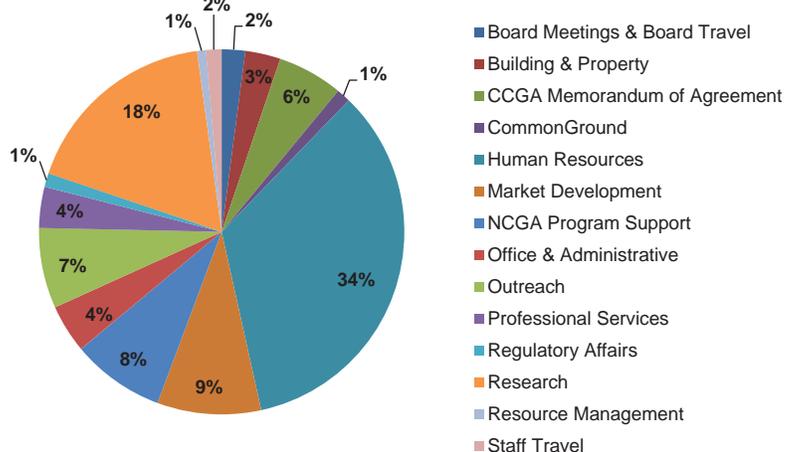
#### CCAC ASSETS FYE 2017

<b>TOTAL CCAC ASSETS</b>	<b>\$ 2,585,747</b>
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CCAC REVENUES FYE 2017  
Unaudited



CCAC EXPENSES FYE 2017  
Unaudited



# CCGA REVENUE & EXPENSES



## DAVE ECKHARDT

LaSalle Farmer,  
President - Colorado Corn Growers Association

“We have had a number of policy successes in recent years, and I hope those achievements bring you confidence that your CCGA membership dues and other support of our organization are put to the best use possible.”

### Colorado Corn Growers Association

Oct 1, 2016 - Sept 30, 2017

Unaudited

#### CCGA REVENUES FYE 2017

CCGA Membership	\$	12,870
Political Action Committee Fund Raising	\$	1,575
Regulatory Affairs Program Support	\$	13,000
Small Donor Committee Donations	\$	8,640
Sponsorships	\$	37,850
CCAC Memorandum of Agreement	\$	61,862
Donation Income	\$	1,250
Other Income	\$	873
<b>TOTAL CCGA REVENUES</b>	<b>\$</b>	<b>137,920</b>

#### CCGA EXPENSES FYE 2017

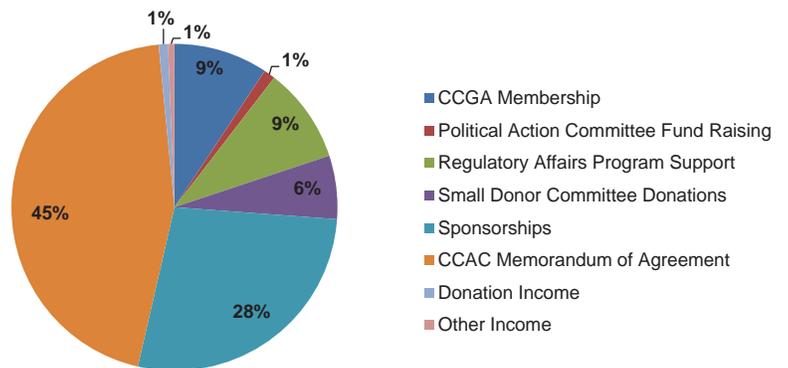
Board Meetings & Board Travel	\$	9,645
CCAC Memorandum of Agreement	\$	46,103
Member Services Action Team	\$	1,055
Office & Administration	\$	4,848
Outreach	\$	12,888
Professional Services	\$	5,300
Public Policy Committee	\$	36,918
Regulatory Affairs Task Force	\$	11,965
Staff Travel	\$	1,312
<b>TOTAL CCGA EXPENSES</b>	<b>\$</b>	<b>130,034</b>

#### CCGA ASSETS FYE 2017

<b>TOTAL CCGA ASSETS</b>	<b>\$</b>	<b>147,432</b>
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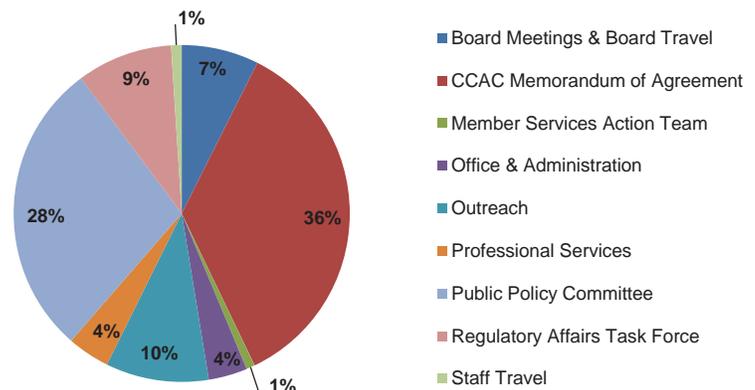
#### CCGA REVENUES FYE 2017

Unaudited



#### CCGA EXPENSES FYE 2017

Unaudited



# BOARD MEMBERS



## MIKE LEFEVER

Longmont Farmer,  
CCAC President

### 2016-17 CCAC Board Leadership

**Mike Lefever**  
President, Longmont

**Troy Schneider**  
Vice President, Cope

**Kenny Helling**  
Secretary, Idalia

**John Sullivan**  
Treasurer, Berthoud

### District Directors

**Chris Wagner**  
District 1 Director  
Longmont

**John Sullivan Jr.**  
District 1 Alternate  
Berthoud

**Allyn Wind**  
District 3 Director  
Fort Morgan  
(no District 3 alternate)

**Greg Larson**  
District 4 Director  
Haxtun

**Bryan Hofmeister**  
District 4 Alternate  
Haxtun

**John Cure**  
District 5 Director  
Idalia

**Roc Rutledge**  
District 5 Alternate  
Yuma

**Kenny Helling**  
District 5 Director  
Idalia

**Jeremy Fix**  
District 5 Alternate  
Yuma

**Zach Coryell**  
District 6 Director  
Burlington

**Ryan Cure**  
District 6 Alternate  
Burlington

**Troy Schneider**  
District 6 Director  
Cope

**Eric Cure**  
District 6 Alternate  
Burlington

**Doug Melcher**  
District 7 Director  
Holly

**Gary Melcher**  
District 7 Alternate  
Walsh

**Doug Wilson**  
District 8 Director  
Olathe

**Charles McMurdy**  
District 8 Alternate  
Olathe

**Mike Lefever**  
At-Large Director  
Longmont

**Randy Wenger**  
At-Large Alternate  
Yuma



## DAVE ECKHARDT

Longmont Farmer,  
CCGA President

### 2016-17 CCGA Board Leadership

**Dave Eckhardt**  
President, LaSalle

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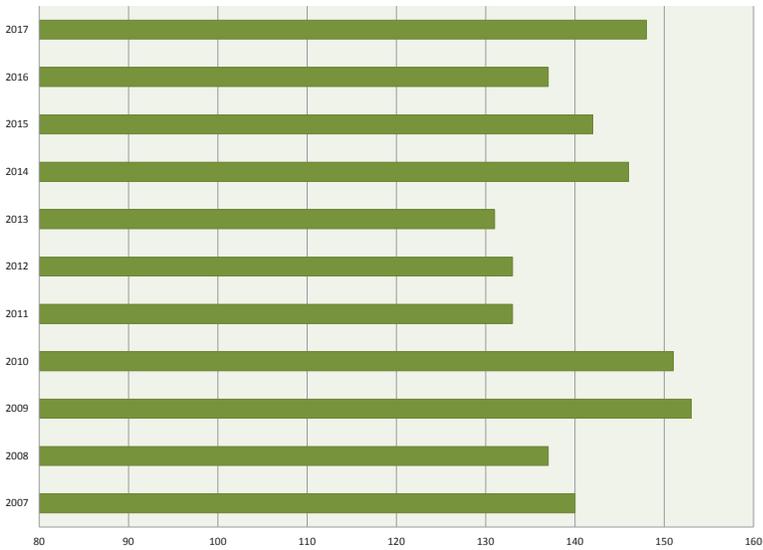
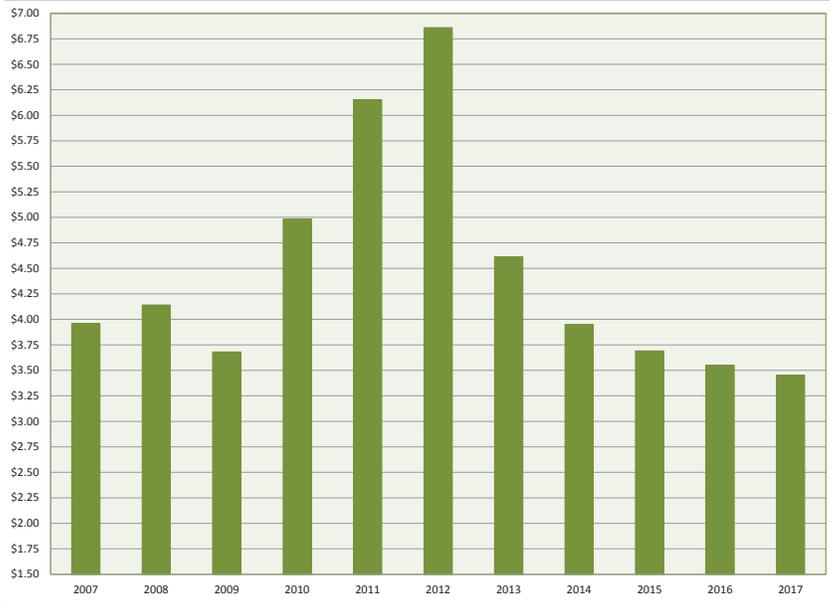
**Colby Hines**  
District 8, Delta

**Steve Edwards**  
Advisor, Brush

**Jim Lengel**  
Advisor, Yuma

# 2017 AG STATISTICS

## Corn Prices 2007-2017 (per bushel)



## Corn Yield in Colorado 2007-2017 (bushel/acre)

## Corn Production in Colorado 2007-2017 (in bushels)



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